



Paul Blake

MSc

Head of business development (Asia Pacific)

Paul has over 20 experience in business development and account management; including 15 years within training and education. Working with clients from Australia to the UK, Canada, Europe and Asia. For the past ten years in Asia, Paul has split his time between Myanmar, Singapore and Malaysia.

As part of his commitment to clients, Paul is integral in developing relationships with Roffey Park clients from the first discussion through to the design and implementation of client projects. Recent experience with Roffey Park has seen Paul work on the initiation and delivery of training programmes for clients in the Public Sector (including: The Attorney General's Chamber; The Ministry of Foreign Affairs and A*STAR) and Private Sector (Chanel, Sumitomo and MUFG Bank).

Working with clients to identify their challenges and requirements, Paul ensures Roffey Park deliver programmes which answer those needs.

As part of working in education as a trainer and director, Paul worked for 12 years with British Council in Poland, Qatar, Vietnam and Myanmar. In Myanmar, Paul was the programme lead on designing and delivering the Consultant Capacity Building for Social Enterprise Programme, which impacted over 900 social enterprises throughout Myanmar over 5 years and resulted in the empowerment of the programme participants to set up SEDAM, an Association aimed at developing social enterprise in Myanmar from grass roots to government dialogue.

Paul was born in Northern Ireland and has lived in several countries around the world. He is married with two daughters and has a First-Class Honours Degree in English.